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## INDEPENDENT AUDITOR'S REPORT ON THE SUMMARY FINANCIAL STATEMENTS

To the Members of Canadian Association of Retired Persons

The accompanying summary financial statements of Canadian Association of Retired Persons (CARP), which comprise the summary statements of financial position as at April 30, 2016 and the summary statements of operations for the year ended April 30, 2016, and related notes, are derived from the audited financial statements, prepared in accordance with Canadian accounting standards for not-for-profit organizations, of CARP as at and for the year ended April 30, 2016

We expressed an unmodified audit opinion on those financial statements in our report dated August 10, 2016.

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations applied in the preparation of the audited financial statements of **CARP**. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of **CARP**.

Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of a summary of the audited financial statements on the basis described in **note 1**.

Auditor's Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, "Engagements to Report on Summary Financial Statements."

Opinion

In our opinion, the summary financial statements derived from the audited financial statements of **CARP** as at and for the year ended **April 30, 2016** are a fair summary of those financial statements, in accordance with the basis described in **note 1**.

Mississauga, Ontario August 10, 2016 NAWAZ/TAUB & WASSERMAN LLP CHARTERED ACCOUNTANTS LICENSED PUBLIC ACCOUNTANTS

## CANADIAN ASSOCIATION OF RETIRED PERSONS SUMMARY FINANCIAL STATEMENTS

SUMMARY STATEMENT OF FINANCIAL POSITION	April 30, 2016		April 30, 2015	
OUMAINITY OTHER ENTERS OF THE STATE OF THE S		\$	\$	
Assets			445.020	
Cash		160,742	145,026	
Accounts receivable		117,715	63,793	
Prepaid expenses		35,651	31,629	
Property and equipment		62,849	36,962	
		376,957	277,410	
Liabilities			442 244	
Accounts payable and accrued liabilities		364,090	442,311	
Due to related party		370,170	301,386	
Deferred advocacy and grants		94,996	48,311	
Deferred membership fees - current		683,869	585,733	
Deferred membership fees - non-current		238,129	273,966	
		1,751,254	1,651,707	
Deficit		(1,374,297)	(1,374,297)	
			THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.	
Delicit		376,957	277,410	
		376,957		
SUMMARY STATEMENT OF OPERATIONS			277,410 April 30, 2015	
		376,957 April 30, 2016 \$	April 30, 2015 \$	
SUMMARY STATEMENT OF OPERATIONS  Revenue		376,957  April 30, 2016 \$ 2,009,050	April 30, 2015 \$ 2,049,208	
SUMMARY STATEMENT OF OPERATIONS		376,957 April 30, 2016 \$	April 30, 2015 \$	
SUMMARY STATEMENT OF OPERATIONS  Revenue  Membership dues		376,957  April 30, 2016 \$ 2,009,050	April 30, 2015 \$ 2,049,208	
SUMMARY STATEMENT OF OPERATIONS  Revenue  Membership dues		376,957  April 30, 2016 \$ 2,009,050 1,459,741 3,468,791	April 30, 2015 \$ 2,049,208 1,622,352 3,671,560	
SUMMARY STATEMENT OF OPERATIONS  Revenue  Membership dues Other revenue  Expenses		376,957  April 30, 2016 \$ 2,009,050 1,459,741 3,468,791 2,149,110	April 30, 2015 \$ 2,049,208 1,622,352 3,671,560 2,198,597	
SUMMARY STATEMENT OF OPERATIONS  Revenue  Membership dues Other revenue		376,957  April 30, 2016 \$ 2,009,050 1,459,741 3,468,791	April 30, 2015 \$ 2,049,208 1,622,352 3,671,560	
SUMMARY STATEMENT OF OPERATIONS  Revenue  Membership dues Other revenue  Expenses Membership services		376,957  April 30, 2016 \$ 2,009,050 1,459,741 3,468,791 2,149,110	April 30, 2015 \$ 2,049,208 1,622,352 3,671,560 2,198,597	
SUMMARY STATEMENT OF OPERATIONS  Revenue  Membership dues Other revenue  Expenses Membership services		376,957  April 30, 2016 \$ 2,009,050 1,459,741 3,468,791  2,149,110 1,319,681	April 30, 2015 \$ 2,049,208 1,622,352 3,671,560 2,198,597 1,472,963	
SUMMARY STATEMENT OF OPERATIONS  Revenue  Membership dues Other revenue  Expenses Membership services General and administration		376,957  April 30, 2016 \$ 2,009,050 1,459,741 3,468,791  2,149,110 1,319,681	April 30, 2015 \$ 2,049,208 1,622,352 3,671,560 2,198,597 1,472,963	

Approved on behalf of the Board:

Canadian Association of Retired Persons (the "Organization") was organized in 1976 under letters patent as a not-for-profit organization.

The Organization is a national, non-partisan, non-profit organization committed to a 'New Vision of Aging for Canada' promoting social change that will bring financial security, equitable access to health care and freedom from discrimination. Our mandate is to promote and protect the interests, rights and quality of life for Canadians as we age.

The Organization qualifies as a not-for-profit organization that is exempt from income taxes under the Income Tax Act.

### 1. Summary Financial Statements:

The summary financial statements are derived from the complete audited financial statements, prepared in accordance with Canadian accounting standards for not-for-profit organizations, as at and for the year ended **April 30**, **2016**.

The preparation of these summary financial statements requires management to determine the information that needs to be reflected in the summary financial statements so that they are consistent, in all material respects, with or represent a fair summary of the audited financial statements.

These summarized financial statements have been prepared by management using the following criteria:

- a) Whether information in the summary financial statements is in agreement with the related information in the complete audited financial statements; and
- b) Whether, in all material respects, the summary financial statements contain the information necessary to avoid distorting or obscuring matters disclosed in the related complete audited financial statements, including the notes thereto.

Management determined that the statements of deficit and cash flows do not provide additional useful information and as such has not included them as part of the summary financial statements.

The complete audited financial statements of **Canadian Association of Retired Persons** are available upon request by contacting the Organization.

## CANADIAN ASSOCIATION OF RETIRED PERSONS

FINANCIAL STATEMENTS

APRIL 30, 2016

## **CANADIAN ASSOCIATION OF RETIRED PERSONS**

## **APRIL 30, 2016**

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#### INDEPENDENT AUDITOR'S REPORT

To the Members of Canadian Association of Retired Persons

We have audited the accompanying financial statements of Canadian Association of Retired Persons, which comprise the statement of financial position as at April 30, 2016, and the statements of operations and deficit and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Canadian Association of Retired Persons as at April 30, 2016 and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Mississauga, Ontario August 10, 2016 NAWAZ TAUB & WASSERMAN LLP CHARTERED ACCOUNTANTS LICENSED PUBLIC ACCOUNTANTS

			Her Part Base or management
As at,		April 30, 2016	April 30, 201
•	Note	\$	
ASSETS			
Current			445.000
Cash		160,742	145,026
Accounts receivable		117,715	63,793
Prepaid expenses		35,651	31,629
		314,108	240,448
Property and equipment	3	62,849	36,962
TOTAL ASSETS		376,957	277,410
LIABILITIES			
Current		364,090	442,31
Accounts payable and accrued liabilities	5	370,170	301,386
Due to related party	•	94,996	48,31
Deferred advocacy and grants	4	683,869	585,733
Deferred membership fees		1,513,125	1,377,74
Non-Current			
Deferred membership fees	4	238,129	273,960
		1,751,254	1,651,707
TOTAL LIABILITIES		1,701,204	1,001,10
Deficit		(1,374,297)	(1,374,29
		376,957	277,410
Commitments	6		
Approved on behalf of the Board:			

See accompanying notes to financial statements.

	The second secon		Page 3		
CANADIAN ASSOCIATION OF RETIRED PERSONS STATEMENT OF OPERATIONS AND DEFICIT					
For the year ended April 30,		2016	2015		
For the year ended April 30,	Note	\$	\$		
REVENUES					
Membership dues		2,009,050	2,049,208		
Other revenue	5	1,459,741	1,622,352		
		3,468,791	3,671,560		
EXPENSES					
Membership services					
Marketing		1,154,127	1,158,624		
Fulfilment		482,519	556,117		
Postage		199,325	196,928		
Printing		113,830	94,185		
Chapters and representatives		123,285	96,390		
Consulting and research		53,833	69,789		
Travel		22,191	26,564		
		2,149,110	2,198,597		
General and administration					
Salaries and benefits	5	979,848	1,112,749		
Rent	5	125,647	115,824		
Annual general meeting and conference	•	84,794	105,338		
Office and general	5	51,073	57,747		
Professional fees	•	31,922	20,390		
Insurance		28,492	32,187		
Telecommunications		6,079	7,652		
Computer services	5	736	11,835		
Amortization		11,090	9,241		
		1,319,681	1,472,963		
		3,468,791	3,671,560		
Excess of revenue over expenses		•	-		
Deficit, beginning of the year		(1,374,297)	(1,374,297)		
Deficit, end of the year		(1,374,297)	(1,374,297)		

Page			
CANADIAN ASSOCIATION OF RETIRED PERSONS STATEMENT OF CASH FLOWS			
For the year ended April 30,	2016	2015	
	\$	\$	
Cash provided by (used in)			
Operating Activities			
Excess of revenue over expenses		-	
Adjustment for Amortization	11,090	9,241	
	11,090	9,241	
Net change in non-cash working capital items			
Accounts receivable	(53,922)	(56,495)	
Prepaid expenses	(4,022)	(9,260)	
Accounts payable and accrued liabilities	(78,221)	(9,280)	
Deferred advocacy and grants	46,685	(30,644)	
Deferred membership fees	62,300	83,503	
Due to related party	68,784	(2,057)	
	41,604	(24,233)	
	52,694	(14,992)	
Investing Activities			
Property and equipment	(36,978)		
Net change in cash, during the year	15,716	(14,992)	
Cash, beginning of the year	145,026	160,018	
Cash, end of the year	160,742	145,026	

#### **PURPOSE OF THE ORGANIZATION**

Canadian Association of Retired Persons (the "Organization") was organized in 1976 under letters patent as a not-for-profit organization.

The Organization is a national, non-partisan, non-profit organization committed to a 'New Vision of Aging for Canada' promoting social change that will bring financial security, equitable access to health care and freedom from discrimination. Our mandate is to promote and protect the interests, rights and quality of life for Canadians as we age.

The Organization qualifies as a not-for-profit organization that is exempt from income taxes under the Income Tax Act.

#### 1. SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian Accounting Standards for Not-for-Profit Organizations, which sets out generally accepted accounting principles for not-for-profit organizations in Canada and includes the significant accounting policies summarized below:

### (a) Use of estimates

The preparation of the financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Significant items subject to such estimates and assumptions include the carrying amount of property and equipment. Actual results could differ from those estimates. These estimates are reviewed periodically, and when adjustments become necessary, they are reflected in earnings in the year in which they become known.

### (b) Revenue recognition

The Organization follows the deferral method of accounting. Restricted contributions are recognized when the related expenses are incurred. Unrestricted contributions are recognized at the time persuasive evidence of an arrangement exists, there are no significant obligations remaining, the sales price is fixed and determinable, the service is delivered to the external customer, there is a payment arrangement in existence and collectability is reasonably assured.

Members are given the option of paying for a one year, two year or three-year membership. Membership dues relating to a one-year membership are recognized as revenue in the year of receipt. Membership dues relating to more than one year are deferred upon receipt and prorated yearly over the terms of membership.

Other revenue consists mainly of a subsidy from a related party and is recognized as income in the year received (see Note 4).

The Organization and its members benefit from the efforts of many volunteers. Donations in kind of volunteer time, products or services are not valued in the financial statements as it is not practical to quantify the value of these services. Travel and subsistence costs incurred by numerous volunteers in carrying out their duties are paid for by the Organization.

(c) Revenue and expenses are disclosed at gross amounts.

#### (d) Property and equipment

Property and equipment are stated at cost and amortized at the appropriate rates over the term of estimated useful lives. Amortization is calculated using the following methods and annual rates:

Office equipment - 20% declining balance basis
Computer hardware - 20% declining balance basis
Telephone equipment - 20% declining balance basis
Computer software - 20% straight-line basis

Assets acquired during the year are amortized at half of the regular rate.

#### (e) Impairment of Long-Lived Assets

Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If the carrying amount of an asset exceeds its estimated recoverable amount, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset.

#### (f) Foreign currency translation

Monetary items denominated in foreign currencies are translated to Canadian dollars at exchange rates in effect at the statement of financial position dates and non-monetary items are translated at rates of exchange in effect when the assets were acquired or obligations incurred. Revenue and expenses items denominated in foreign currencies are translated at the exchange rates prevailing at the time of the transactions. Exchange gains or losses on conversion between currencies are included in the statement of operations.

#### (g) Financial instruments

#### Measurement of financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value, except for certain non-arm's length transactions. Subsequently all financial assets and liabilities are measured at cost or amortized cost except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in net income.

The Organization's financial assets consist of cash and accounts receivable. The Organization's financial liabilities consist of accounts payable and accrued liabilities, and due to related party. The Organization has elected to measure all financial instruments at cost or amortized cost.

Transaction costs for financial instruments that will be subsequently measured at fair value are expensed as incurred. Transaction costs that are directly attributable to the acquisition of financial instruments that will not be measured subsequently at fair market value are capitalized. No transaction costs were incurred during the year.

### Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in net income. The previously recognized impairment loss may be reversed to the extent of the improvement provided that it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

- (h) The financial statements of the Organization do not include the operations and accounts of its Chapters, which are organized and operated as separate entities.
- (i) Marketing and membership solicitation expenditures are expensed as incurred.

#### 2. GOING CONCERN

The accompanying financial statements have been prepared on a going concern basis. The going concern basis of presentation assumes that the Organization will continue operations for the foreseeable future and will be able to realize its assets and discharge its liabilities and commitments in the normal course of business.

The Organization will require additional financing to fund its operations. In addition, the Organization's continuation as a going concern is dependent upon the continuing support of its related party, generating excess revenues over expenses and the ability to generate sufficient cash from operations. These matters are dependent on a number of items beyond the Organization's control.

Management is reviewing its options to increase liquidity and believes that with these actions and the support of the related party, it will be able to continue operating as a going concern. There can however be no assurance that the actions and plans such as those described above will be sufficient for the Organization to continue operating as a going concern.

## 3. PROPERTY AND EQUIPMENT

Cost \$				Net Book Value 2015 \$
Office equipment	53,679	35,328	18,351	22,939
Computer hardware	69,471	58,572	10,899	11,687
Telephone equipment	3,653	3,508	145	181
Computer software	57,551	24,097	33,454	2,155
	184,354	121,505	62,849	36,962

### 4. DEFERRED MEMBERSHIP FEES

Deferred membership fees represent amounts received in excess of revenue recognized on long-term memberships received.

	2016 \$	2015 \$
Balance, beginning of year	859,700	776,196
Less: amounts recognized during the year	585,733	506,519
Add: amounts received during the year	648,031	590,023
Balance, end of year	921,998	859,700
Less: Current portion	683,869	585,733
Non-Current portion	238,129	273,967

#### 5. RELATED PARTY TRANSACTIONS

The Organization contracts with certain business entities, which are related to the President and Directors of the Organization. These transactions are in the normal course of business and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties. The nature and extent of these transactions are as follows:

	2016	2015
	\$	\$
REVENUES		
Subsidy (included in Other revenue)	1,443,505	1,586,392
EXPENSES		
Management fees (included in Salaries and benefits)		181,000
Rent	125,647	115,824
Accounting fees (included in Office and general)		15,820
IT Services fees (included in Computer services)	-	11,567
	125,647	324,211

The related party receivables and payables have been netted on the financial statements

The amounts due to the related party are non-interest bearing and unsecured. The parties agreed that the amounts will be repaid within the year. The parties were related because they were subject to common control.

2016	
\$	\$
370,170	301,386
	\$

#### 6. CONTRACTUAL COMMITMENTS

The Organization has entered into an agreement with Zoomer Media Limited (ZML), a related corporation, whereby ZML acts as the Organization's exclusive marketing agent with respect to contracts and most compensation arrangements. In return the Organization receives a subsidy from ZML, which is reflected in other revenue.

The Organization has obligations under operating leases for office equipment. The future lease payments are as follows:

2016	3,600
2017	3,600
2018	1,200
	\$ 8,400

#### 7. RISKS DISCLOSURES

The Organization is exposed to various risks through its financial instruments, without being exposed to concentrations of risk. The following analysis provides a measure of the enterprise's risk exposure at the April 30, 2016.

The Organization's financial instruments consist of cash, accounts receivable, and accounts payable and accrued liabilities.

#### Credit Risk

Credit risk is the risk that one party to a financial instrument will cause financial loss to the other party by failing to discharge an obligation. The Organization minimizes the credit risk of cash by keeping cash with credit worthy financial institutions. Accounts receivables are monitored on regular basis. There is no change in risk from 2015.

### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization's approach to managing liquidity risk is to ensure that it will have sufficient liquidity from its operations and subsidy to meet liabilities as they become due. There is no change in risk from 2015.

### Interest rate risk

Interest rate risk is the risk that the future value or future cash flows of financial instruments will fluctuate because of changes in market interest rates. The Organization is not exposed to interest rate risks since it does not use interest bearing financial instruments.

#### **Currency Risk**

Currency risk is the risk that the future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. The direct exposure of the Organization to currency risk is minimal as most of the Organization's transactions, assets and liabilities are denominated in Canadian dollars. There is no change in risk from 2015.

#### Other Price Risk

Equity and other price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate or currency risk). The Organization is not subject to significant equity and other price risk.

#### 8. COMPARATIVE FINANCIAL INFORMATION

Certain prior year amounts were reclassified to conform to the current year's presentation.